
CUSHMAN & WAKEFIELD



HYDRATION FOR CUSHMAN & WAKEFIELD

Cushman & Wakefield
Portman Square

Overview

Cushman & Wakefield are a leading global real estate firm that changes their clients' ideas into actions. They focus on creating a positive impact by transforming the way people work, live and shop, keeping in mind how their activities could affect other business'. Founded in 1917, Cushman now have stakeholders in over 60 countries proving they are a sustainable, responsible and successful business. For this Liquidline were thrilled to be invited to participate in Cushman's 2016 Tender. This came from a referral from Beale & Co - who occupy offices in the same building.

Opportunity

When Liquidline were invited to participate in Cushman & Wakefield's 2016 Tender we decided to meet the challenge with a highly personalised, creative approach. The approach was executed by gaining a full understanding of Cushman's needs for a refreshment facility. After consideration Liquidline recommended the Cafetouch range of bean-to-cup machines, complimented with the Lattiz milk system. The Tender process consisted of several stages and finished with a confident vote in the Liquidline solution. On the day the contract was awarded the atmosphere in the Liquidline office was electric.



BREWING THE FUTURE ONE BEAN AT A TIME

The Solution

The time had now arrived to implement the transition program. Liquidline had to open the contact smoothly and ensure all the promises made throughout the Tender process had been delivered. The contract between Cushman & Wakefield and Liquidline is now fully operational and is professionally managed by a dedicated Client Manager and our Director, Angus Pooley.

“ I am completely satisfied we chose the Liquidline service. The quality of both the equipment and the CafeBonte triple certified coffee beans have had an enormously positive response from all the staff who now have a beverage offering equal to that which they previously enjoyed on the high street paying full retail prices - not forgetting they no longer have to leave the office premises. **Richard Wateridge (Facilities Manager)** ”

Richard also highlighted on the success of the Lattiz milk offering, the attention to detail shown by the Liquidline operating team and the skill and helpfulness of the engineers when on site.

If you would like to find out how we can help your business, get in touch via our website or give us a call on 0800 849 9110.